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CENTRAL INTELLIGENCE GROUP

C.I.G. DIRECTIVE NO. 11

SURVEY OF EXPLOITATION OF AMERICAN
BUSINESS CONCERNS WITH CONNECTIONS
ABROAD AS SOURCES OF FOREIGN
INTELLIGENCE INFORMATION

Reference: C.I.G. Directive No. 10

Memorandum by the Director of Central Intelligence

1. By memorandum dated 10 April 1946,* Mr. Alfred McCormack, then Special Assistant to the Secretary of State in charge of Research and Intelligence, suggested that the Director of Central Intelligence investigate the possibility of exploiting the potential sources of foreign intelligence information in the possession of and susceptible of being acquired by American business concerns with connections abroad. It was pointed out by Mr. McCormack that his suggestion had no connection with any proposal to employ American business concerns as "cover for professional intelligence agents".

2. As this falls within the mission of the Central Intelligence Group for planning the coordination of the collection of foreign intelligence information related to the national security, a survey of the subject will be made.

3. The Central Planning Staff will conduct the survey, which will include consideration of the following:

a. The potential value of the facilities of American business concerns with connections abroad as a source of foreign intelligence information related to the national intelligence mission;

b. The extent to which this source is being exploited by Federal intelligence agencies;

* On file in C.I.G.

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c. Whether or not the exploitation of this source currently is adequate and, if not, how it can be increased;

d. Whether this source should be exploited by various agencies under central coordination, or as a central operation;

e. Uniform procedures for:

(1) Securing cooperation of American business firms;

(2) Insuring the security of the cooperation accorded and;

(3) Protecting the business interests of the cooperating concerns.

4. The Central Planning Staff, C.I.G., will be authorized to call for personnel indicated in paragraph 5, below, to appear and give such oral or written reports as may be required for the purposes of the survey.

5. Each member of the Intelligence Advisory Board will designate a representative to arrange details with the Information Branch, Central Planning Staff, and to furnish the C.I.G. a list of personnel authorized to give information for purposes of this survey. The designation of appropriate contact personnel in other Federal agencies will be arranged for as necessary.

6. This survey will be closely coordinated with the survey directed by C.I.G. Directive No. 10.

7. The Central Planning Staff will submit its findings, conclusions, and recommendations to the Director of Central Intelligence, who will then take appropriate action.

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